

# D. Michael Stroud Jr.

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Michael Stroud brings more than 15 years of legal and legislative policy expertise in transportation, infrastructure, cybersecurity, national security, federal, state, and local municipal government, and tax. Michael was recently named to The Hill's Top Lobbyists for 2021. Michael has experience serving as:

- Lobbyist to secure nearly \$30 million in U.S. Department of Transportation (USDOT) grant funding, including for the TIGER/BUILD and Port Infrastructure programs;
- An Obama Administration appointee, holding the titles of Deputy Assistant Secretary for Legislative Affairs and Assistant Secretary (Acting) for the Private Sector at the U.S. Department of Homeland Security (DHS), focusing on port and transportation security and assisting with serving as a liaison between the Hill, the private sector and DHS;
- Deputy Chief Counsel on the U.S. House of Representatives Committee on Homeland Security overseeing legislation creating and improving significant federal funding and grant programs;
- Congressional Relations Officer for the U.S. International Trade Commission (USITC), serving as the principal liaison for the USITC to Congress.
- Working with clients on Opportunity Zone designation and qualifications as well as investor-based visa issues (EB-5)
- Counsel providing legal advice on trade facilitation and compliance, including compliance with federal import-export control laws, such as sanctions, export licensing, international traffic in arms, involving sensitive technology and equipment, and tariff classifications and tariff exemptions.

In addition, Michael has advised clients on federal campaign and lobby laws, gift rules, ethics, import-export and sanctions compliance, and congressional investigations.

Michael provides federal legislative and legal services to a variety of clients, including multimodal transportation and urban redevelopment projects, brick-and-mortar and online retailers, private sector entities, not-for-profit entities, and governmental and quasi-governmental entities. Michael's federal government relations experience, including his time before joining Nossaman, includes:

- Harbor Department of City of Los Angeles, California (Port of Los Angeles)
- Port of Houston Authority (Port of Houston)
- Tradepoint Atlantic
- Siskiyou County, California
- City of Antioch, California

- Mt. San Antonio College
- North Orange Community College District
- PetSmart
- Petco
- Petland, Inc.
- Shell Oil Company
- Redwood Capital
- Proximo Spirits
- American Cancer Society, Inc.

## EXPERIENCE

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### GOVERNMENT SUPPORT & FUNDING

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- Led the team to secure a \$20 million grant for a multimodal port client and helped the same client obtain another nearly \$10 million in additional federal grant funding; led team to secure nearly \$30 million in USDOT funds within three years.
- Arranged client meetings with the cabinet and sub-cabinet-level leadership of federal agencies, including Departments of Homeland Security, Treasury, Commerce, and others, such as the Department of Transportation's Maritime Administration and the Department of Homeland Security's Customs and Border Protection and United States Coast Guard.
- Led efforts on appropriations legislation to obtain legislative changes to advance clients' interests in the alcohol and cannabis industries.

### GOVERNMENT REPRESENTATION

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- Worked to advance transportation, tax, trade and legislation impacting all modes of surface, rail, and maritime transportation.
- Represented clients during agency rulemaking and regulatory development processes.
- Prepared witnesses for congressional testimony.
- Secured appropriations language benefiting clients and the alcohol and cannabis industry.

### TAXATION REPRESENTATION

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- Led effort to obtain favorable tax legislation to assist national retailers, including securing the introduction of legislation to improve companies financial standing and to help retailers provide more high-paying jobs.
- Worked to advance changes to the Opportunity Zones legislation impacting zero-population and low-population industrial sites.

### NATIONAL SECURITY

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- Worked on efforts to advance aviation security and companies seeking to preview their technology before federal agencies. Secured Congressional interest to advance clients' goals and objectives. Worked to resolve various issues with the different components of the Department of Homeland Security, including Transportation Security Administration, U.S. Customs and Border Protection, Federal Emergency Management Agency, United States Coast Guard, and the Department's Headquarters.

### DISASTER PREPAREDNESS & RESPONSE

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- Advise clients on the FEMA and larger State and Federal government response to natural disasters, such as hurricanes and wildfires, and other emergencies, including impact on critical infrastructure.

## INSIGHTS

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### SPEAKING ENGAGEMENTS

Panelist, "Coming to America: The Imperative to Consider Direct Advocacy with U.S. Government Officials," CONSULEGIS Webinar, 09.28.2022

Panelist, "Show Me the Money: How the Infrastructure Investment and Jobs Act Will Benefit Public Projects," Nossaman Webinar, 02.24.2022

Speaker, "Turning the Tide on Cybersecurity for the Water Sector," Nossaman's 2021 Water Webinar Series, 11.16.2021

Speaker, "What to Expect From the New Biden Administration and the New Congress," CONSULEGIS Webinar, 02.18.2021

Speaker, "Flood or Drought? A Discussion of the Election's Potential Legislative Impacts on the Water Sector," Nossaman's 2020 Water Webinar Series, 12.03.2020

Speaker, "Keeping Current on COVID-19 Challenges for the Water Industry," Nossaman's 2020 Water Webinar Series, 04.16.2020

### PUBLICATIONS

Co-Author, "\$1,000,000,000 Now Available to State, Local & Tribal Entities for Cybersecurity Planning & Improvement," *Nossaman eAlert*, 09.16.2022

Co-Author, "This Time They Mean 'IT'!," *Nossaman eAlert*, 03.11.2022

Co-Author, "Trade Sanctions Abound: Know Your Customers and Transactions," *Nossaman eAlert*, 03.02.2022

Co-Author, "'Better Late Than Never' No Longer a Cybersecurity Option: Prepare Now for the Current Threat," *Nossaman eAlert*, 02.24.2022

Author, "Reading the Trade Tea Leaves: The Elusive China Section 301 Exclusion Process," *Nossaman eAlert*, 02.10.2022

Co-Author, "Government Relations Pros and Politicos Take Note – Possible Changes to Foreign Intervention and Lobbying Rules Are on the Horizon," *Nossaman eAlert*, 12.13.2021

Co-Author, "Biden Administration's Approach to China Trade: Tariff Exclusions Version 2.0," *Nossaman eAlert*, 10.05.2021

Co-Author, "The Cyber Clock is Ticking: Biden Administration & Congress Advance Incident Reporting," *Nossaman eAlert*, 09.23.2021

Co-Author, "Public and Private Stakeholders: Get the Federal 'Cyber Carrots' Now Because the Stick is Coming!," *Nossaman eAlert*, 09.09.2021

Co-Author, "Pork-Lite, The New Way to Earmark," *Nossaman eAlert*, 03.18.2021

Co-Author, "President Biden Releases Ethics Pledge Aimed Largely at Revolving Door," *Nossaman eAlert*, 01.21.2021

Co-Author, "New Year, New Congress, New Administration: Tips for Federal PAC & Lobbying Compliance in 2021," *Nossaman eAlert*, 01.12.2021

Co-Author, "What to Expect From the Elections on November 3, 2020," *Nossaman eAlert*, 10.29.2020

Co-Author, "Will Your Business Be Impacted by Massive Tariffs? What Can You Do About It?," *Nossaman eAlert*, 07.02.2020

Co-Author, "Natural Disasters During a Global Pandemic – Are You Prepared? ," *Nossaman eAlert*, 06.17.2020

Co-Author, "Keeping Current on COVID-19 Challenges for the Water Industry," *Nossaman eAlert*, 04.09.2020

Co-Author, "Increased Scrutiny Ahead as GAO's LDA Audit Highlights Noncompliance," *Nossaman eAlert*, 04.02.2020

Co-Author, "Primary Election Postponements: Where Things Stand and What to Expect," *Nossaman eAlert*, 03.24.2020

Co-Auhtor, "Happy New Year: Tips for Federal PAC & Lobbying Compliance in the 2020 Election Year," *Nossaman eAlert*, 01.14.2020

## HONORS & RECOGNITIONS

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Recognized as a "Top Lobbyist" by *The Hill*, 2021

## COMMUNITY & PROFESSIONAL

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District of Columbia Bar Association, International Section

Washington Government Relations Group, Member

Cornell University Football Association, Member

## PRACTICES

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Government Relations & Regulation

Federal Advocacy

Corporate

Trade Facilitation & Compliance

## EDUCATION

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George Washington University Law School, J.D., 1998

Cornell University, B.A., 1995

## ADMISSIONS

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District of Columbia

Connecticut

Maryland