

# Victor M. Marquez

Partner | San Francisco

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Victor Marquez represents private companies and nonprofit organizations in real estate transactions. He provides guidance on land use and zoning laws, and he interfaces with local communities and government entities in the context of land development and redevelopment. His services include site identification and acquisition, due diligence, oversight of environmental phase studies, map studies, analyzing zoning and land use laws, and assisting through the planning entitlement process, which may include the California Environmental Quality Act (CEQA) environmental reports, negative declarations and/or zoning variances.

In addition, Victor is a seasoned litigator who handles real estate, business and general commercial matters. He also advises on environmental matters, including those that involve Superfund sites and Environmental Protection Agency (EPA) compliance matters. Additionally, he has advised on senior law and employment matters, including labor commissioners' hearings and/or defending U.S. Equal Employment Opportunity Commission (EEOC) complaints.

Victor has extensive experience working before administrative, legislative and executive bodies in California, including before commissions, special power authorities, planning departments, city councils and county boards of supervisors, as well as in the state capitol. He is a registered lobbyist and works with both private and non-profit organizations. He has expertise in community outreach aimed at gaining governmental and community support for his clients' real estate and development projects with a focus on ensuring the best outcome for the community and local government. He also has expertise in working with investor groups with acquisition and site control for master developments, as well as vertical and infill development of commercial, residential and mixed-use properties, including in the sports industry, the hospitality industry, and cultural institutions. Victor works with local, national and international clients to serve their real estate needs.

Victor is also able to assist clients on public policy and regulatory matters at the local, state and federal government levels in the U.S., as well as in Mexico and Europe. He has an extensive network across the country and abroad, which has been built over the past 30 years. He represents client interests in the U.S., Mexico and Europe on regulatory and commercial matters, including in the areas of ESG mapping, monitoring, compliance and advocacy, particularly with manufacturing and suppliers in the supply chain systems.

## HONORS & RECOGNITIONS

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Spirit of Excellence Award, American Bar Associations, 2016  
Lawyer of the Year, S.F. La Raza Lawyers Association, 2011  
Social Justice & Human Rights Award, Santa Clara University School of Law, 2008  
Outstanding Service, San Francisco Bay Area Minority Bar Coalition Award  
Hero Award, AGUILAS nonprofit organization  
25 Most Influential Hispanics in the San Francisco Bay Area, San Francisco Business Times  
100 Most Influential Hispanics in America, Hispanic Business Magazine

## COMMUNITY & PROFESSIONAL

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American Bar Association, Commission on Women in the Profession, Presidential Special Advisor; Sexual Orientation & Gender Identity Commission (SOGI), Chair; Diversity and Inclusion Center, Member  
Hispanic National Bar Association, Past National President  
San Francisco La Raza Lawyers Association, Past President and General Counsel  
San Francisco Mexican Museum, General Counsel  
The Institute for Mexicans in the Exterior – Chair, Legal Commission and By-Laws Committee

## PRACTICES

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Real Estate  
Real Estate Litigation  
Government Relations & Regulation  
Environment & Land Use  
Infrastructure

## INDUSTRIES

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Government & Public Sector  
Real Property

## EDUCATION

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Santa Clara University School of Law, J.D., 1990  
University of California, Santa Barbara, B.A., 1987

## LANGUAGES

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Italian  
Spanish

## ADMISSIONS

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California  
U.S. District Court, Central District of California  
U.S. District Court, Northern District of California  
U.S. Supreme Court